## FINANCING GUIDANCE - AGENCY

## **Grand Orchard Apartments**

1105 Westwood Ln. Giddings, TX 78942 56 Units

|                         | Option #1           | Option #2           | Option #3           | Option #4                  | Option #5                  | Option #6                  |
|-------------------------|---------------------|---------------------|---------------------|----------------------------|----------------------------|----------------------------|
|                         | AGENCY 5 YR FIXED   | AGENCY 7 YR FIXED   | AGENCY 10 YR FIXED  | AGENCY 5 YR FIXED          | AGENCY 7 YR FIXED          | AGENCY 10 YR FIXED         |
| Lender                  | FANNIE/FREDDIE      | FANNIE/FREDDIE      | FANNIE/FREDDIE      | FANNIE/FREDDIE (w/buydown) | FANNIE/FREDDIE (w/buydown) | FANNIE/FREDDIE (w/buydown) |
| Total Proceeds          | \$3,140,000         | \$3,200,000         | \$3,240,000         | \$3,262,500                | \$3,262,500                | \$3,262,500                |
| Fixed/Floating          | FIXED               | FIXED               | FIXED               | FIXED                      | FIXED                      | FIXED                      |
| Term                    | 5 Years             | 7 Years             | 10 Years            | 5 Years                    | 7 Years                    | 10 Years                   |
| Interest Only           | None                | 1 Year              | 2 Years             | None                       | 1 Year                     | 2 Years                    |
| Amortization            | 30 Years            | 30 Years            | 30 Years            | 30 Years                   | 30 Years                   | 30 Years                   |
| Accrual                 | Actual/360          | Actual/360          | Actual/360          | Actual/360                 | Actual/360                 | Actual/360                 |
| All-In Rate: 10.6.25    | 6.60%               | 6.42%               | 6.29%               | 5.89%                      | 5.82%                      | 5.84%                      |
| Minimum DSCR            | 1.40x               | 1.40x               | 1.40x               | 1.40x                      | 1.40x                      | 1.40x                      |
| Maximum LTV / LTC       | 75%                 | 75%                 | 75%                 | 75%                        | 75%                        | 75%                        |
| Non-Recourse            | Standard carve-outs | Standard carve-outs | Standard carve-outs | Standard carve-outs        | Standard carve-outs        | Standard carve-outs        |
| Carve-Out Guarantors    | Required            | Required            | Required            | Required                   | Required                   | Required                   |
| Financing Information   |                     |                     |                     |                            |                            |                            |
| Prepayment              | 54321 Stepdown      | 5544321 Stepdown    | 5544332211 Stepdown | 54321 Stepdown             | 5544321 Stepdown           | 5544332211 Stepdown        |
| UW NOI                  | \$337,000           | \$337,000           | \$337,000           | \$337,000                  | \$337,000                  | \$337,000                  |
| Initial AM Debt Service | \$240,647           | \$240,697           | \$240,403           | \$231,962                  | \$230,213                  | \$230,712                  |
| Initial IO Debt Service | \$207,240           | \$205,440           | \$203,796           | \$192,161                  | \$189,878                  | \$190,530                  |
| Initial AM DSCR         | 1.40x               | 1.40x               | 1.40x               | 1.45x                      | 1.46x                      | 1.46x                      |
| Initial IO DSCR         | 1.63x               | 1.64x               | 1.65x               | 1.75x                      | 1.77×                      | 1.77x                      |
| Initial DY              | 10.73%              | 10.53%              | 10.40%              | 10.33%                     | 10.33%                     | 10.33%                     |
| Estimated Lender Costs  |                     |                     |                     |                            |                            |                            |
| Rate Buydown            | None                | None                | None                | 2.00%                      | 2.00%                      | 2.00%                      |
| Lender Origination Fee  | Par                 | Par                 | Par                 | 1.00%                      | 1.00%                      | 1.00%                      |

## NOTES

- Quote proposals are subject to official Agency review and approval prior to issuance of a loan application.
- Quote proposals assume stable to increasing trailing 3-month rental collections prior to rate lock and loan closing.
- Quote proposals are subject to borrower budget and third-party appraisal support of UW expense projections.
- Quote proposals assume no tenant concentrations of greater than 40%.

Brandon Brown Senior Managing Director 713.239.0506

brandon.brown@marcusmillichap.com

Vincent Fuquen
Associate Director
713.239.0511
vincent.fuquen@marcusmillichap.com

Marcus & Millichap Capital Corporation